

# Market Position Statement 2020 – 2024

CLEAN

HAPPY

GREEN

HEALTHY

COMMUNITIES

SAFE

INVEST

BUSINESSES

INDEPENDENT

RESIDENTS

**BARNET**  
LONDON BOROUGH

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\*Contents and page numbers for document reference purposes and will not be included in the final MPS website

# Introduction



## Welcome to the London Borough of Barnet's Market Position Statement

This is a statement of what the care and support market looks like **in Barnet** and forms an important part of our dialogue with you as providers of services, with our other partners. For residents we hope this provides an overview of the services we have and intend to develop over the coming years.

This Statement describes the current and potential future demand and supply for adult social care services and our future commissioning intentions. It intends to:

- set out the direction of travel of Barnet's adult social care services
- provide information to **you** the social care market, to **inform** and facilitate strategic planning and development of services aligned to local need
- ensure the development of services are aligned to local need
- foster understanding and provide a basis for constructive and creative dialogue

Barnet's Market Position Statement (**MPS**) is intended to work dynamically and will be updated and refined in partnership with you, other partners and residents. [Go to our MPS website for updates and to find out how.](#)

Further information on the borough and the Council's wider strategy and objectives can be found in the [Corporate Plan](#). For more information on the current and future health and care needs of Barnet, please refer to the [Joint Strategic Needs Assessment](#).

# Guiding principles

These are the principles and values we expect to see in the services we work with you to develop and commission.

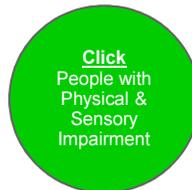
You should be able to answer **YES** to the following statements:

- We want to support people to be independent as they can be
- At the heart of all our services is a **strengths-based approach** which places individuals at the heart of services promoting their independence and wellbeing
- Our services are of a consistently high quality and we strive for continuous improvement
- We adhere and commit to the principles of **Adult Safeguarding** especially Making Safeguarding Personal
- We adhere and commit to the principles of the Mental Capacity Act 2005
- All our services are delivered with respect and dignity
- We respect and value the key role of family carers
- We embrace positive risk taking and skills development to support independence
- We are eager to break new ground and innovate
- We embrace digital opportunities and new technology
- We want to work in effective partnership with other providers



# Key messages for 2020/2024 – what we need:

- ❑ More **nursing care** provision for older people within the borough to address local and regional shortages
- ❑ Increased and more innovative use of **assistive technology** and **equipment** to keep people well and independent at home for longer so that they thrive in the community
- ❑ More **homecare, residential and accommodation based services** better able to support residents with **behaviours that challenge**
- ❑ New services to support people who have **complex needs**, including their physical health, mental health and autism
- ❑ Services whose aim is to ensure that support delivers **progression** towards each person's individually agreed aspirations to maximise their long-term independence, choice and control
- ❑ More urgent or crisis care services, including **accommodation based services**, and **short term 24-hour 'live-in' support services**, for people with complex needs and behaviours that challenge
- ❑ Dementia specialist and dementia friendly services including **specialist nursing care** and **respite** options for older people with complex care and dementia needs
- ❑ Services that identify, engage, support and enable **carers** to maintain and improve their health and wellbeing and continue in their caring role



Barnet  
2024

# ABOUT THE BOROUGH



**394,400 residents**

Largest population in London

**37.3 average age**

Older than the London average (35.8)

**23.9% under 16**

Higher than the London average (22.6%)

Higher percentage of

**over 85 year olds**

compared to the rest of London on average

**38.7% BME\* population**

Below London average (42.5%)

\*Black and minority ethnic



**£50k average income**

Higher than outer London average (£44k)

**71.4% employed**

Below London average (74.2%)

**4.6% Unemployed**

Below London average (5.1%)



**23,000 businesses**

3rd highest in London



**£544,597 average house price**

15 times median income

**157,000 houses,**

with a target to build

**31,340** over the next 10 years

**Housing tenure**

**61%** owned, **13%** rented from local authority/housing association

**26%** private rented sector

**Over 180 languages**

spoken by primary school children



**85.2** Female life expectancy

**82** Male life expectancy

Above London averages of 84.2 and 80.4

**70.5 crimes per 1,000 people**

Below London average (92.9 per 1,000)



**Fewest number of police officers per resident**

compared to the rest of London.

Progress 8 scores\*  
**ranked 2nd highest in the country**

\*based on pupils' attainment across eight subjects



**94.7%**

of pupils in

**good or outstanding** schools



**5 leisure centres**

**8,675 hectares**

4th largest in London by size

**14 libraries**

**DONATE** **1,064 charities**

**Over 750km of roads** to maintain

**28%** of the borough is **greenbelt** with over **200 parks and greenspaces**

# Barnet 2024 is our plan and vision for the borough



OUTCOME  
A pleasant,  
well  
maintained  
borough that  
we protect  
and invest in



OUTCOME  
Our residents  
live happy,  
healthy,  
independent  
lives with the  
most vulnerable  
protected

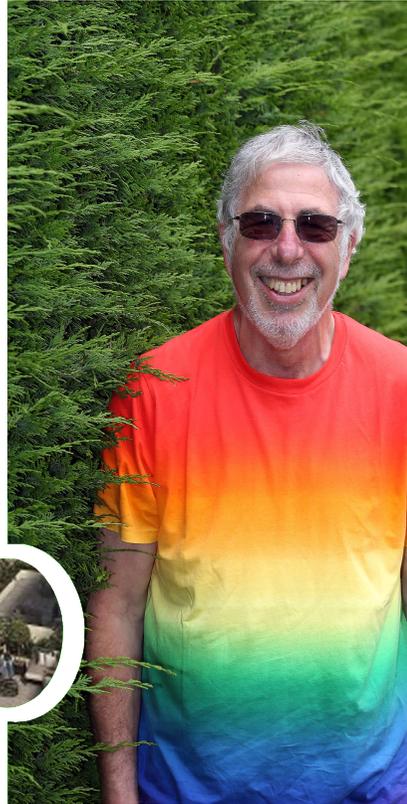


OUTCOME  
Safe and  
strong  
communities  
where  
people get  
along well



A FAIR DEAL...MAXIMISING OPPORTUNITY...SHARED RESPONSIBILITY...EFFICIENT AND EFFECTIVE COUNCIL

# A pleasant, well maintained borough that we protect and invest in



- Getting Barnet clean
- Keeping the borough moving
- Getting the best out of our parks
- Ensuring decent quality housing
- Investing in community facilities
- Responsible delivery of major regeneration



# Our residents live happy, healthy, independent lives with the most vulnerable protected



- Improving services for children and young people
- Integrating health and social care
- Supporting older and vulnerable residents
- Helping people into work
- Encouraging residents to be active and healthy
- Ensuring we have good schools



# Safe and strong communities where people get along well



- Keeping Barnet safe
- Tackling anti-social behaviour
- Celebrating diverse and strong communities
- Ensuring we are family-friendly
- Focusing on community strengths
- Supporting local businesses to thrive



# Commissioning Priorities



The next section of the MPS tells you our priorities and the opportunities for market development.

- **Stay relevant, responsive and ambitious** – Create services that can support people with a range of needs, for example able to accommodate older people with a learning disability and accessible services for people with physical and sensory impairments and those with autistic spectrum disorders.
- **Assistive technology** – Use current, new and emerging technology innovatively, enabling people with care and support needs to live as independently as possible.
- **Accommodation and support** – Build new services and models which will support people with their recovery, enablement and progression. These will be in the borough so that connections to family and friends, local communities and networks which bring wider benefits are strong. We will re-open our Approved Provider Lists annually to provide opportunities for innovation and new ideas.
- **Prevention** – Ensure that we have a strong and robust prevention approach which promotes and maximises independence and wellbeing.
- **Workforce** – Focus on improving the quality and stability of the care workforce. This includes ensuring that there is strong clinical and professional leadership and implementing policies which promote person-centred care, applying a whole family approach to services, and supporting best practice in end of life care, safeguarding and mental capacity.
- **Employment and training** – Ensure specialist services are meeting the needs of people with mental ill health, learning disabilities and autism to achieve and progress to employment and training, greater independence and that they are working together for greater impact.
- **Carers** – Develop our support offer further for carers, including access to training, support groups, opportunities for respite and how support is integrated into primary care services (General Practice).
- **People with complex needs** – Maintain and improve existing good work to develop specialist and bespoke accommodation and support services, so that people can move from hospitals and residential services back to Barnet, working with the market on new models of cost effective, sustainable services.

## People with Learning Disabilities and autism

- **Young people** – We want to ensure that young people with learning disabilities who are transitioning into adulthood have the opportunity to live in the borough with the friends or relatives they choose and can be supported to get a job and a full range of normal life opportunities. We want to work closely with young people and their families and carers, to ensure that current services are providing the right opportunities and that information is accessible so that they and those that know them best are aware of options and support available.
- **People with learning disabilities and dementia** – We want to ensure that mainstream and specialist services have trained and skilled staff who can make adjustments where necessary for people with learning disabilities and autism who are living with dementia and support them to live well in the community.
- **Access to health care** – We want providers to work with us to ensure access to mainstream services for people with learning disabilities and autism, reducing health inequalities and ensuring that those who need specialist support can get this through our integrated community learning disability service. We will continue to work closely with the NHS as autism diagnostic services are reviewed, particularly on their plans for local advice and support services, and will involve providers in our developing autism strategy action plan to ensure that opportunities are co-ordinated.

## People with Mental Ill-Health

- **Young people** – We will work with providers to ensure that young people with ongoing mental health needs are supported to effectively transition into adult services, with a strong focus on supporting them to achieve good outcomes that are enablement and recovery focused.
- **Crisis support** – We want to work with providers who have expertise in supporting people experiencing mental health crisis; to prevent people's needs from escalating, reducing the numbers of people requiring specialist inpatient care and helping people to remain in their communities.
- **Access to health care** – We want providers to work with us to ensure access to mainstream services for people with mental health needs, reducing health inequalities and ensuring that those who need specialist support can get this. We want providers to look at opportunities to improve early access to support, to help people to maintain their mental health, and strengthen how we support people in our communities to self manage their needs. This includes considering how to improve delivery of support closer to people's homes in the context of the development of integrated care systems.

# Commissioning Priorities

## Older People including those with dementia

- **Housing and support** – We want to work with the market to develop new models of accommodation and support to ensure that there is sufficient and diverse housing and support provision to meet the needs of adults with dementia, enabling them to be appropriately supported to remain independent and to maximise their wellbeing.
- **Nursing care** – We want to increase the number of registered nursing care beds available within the borough, so that there is sufficient capacity in our local market to provide the right support to adults with dementia and for older people with complex needs needing nursing care in a care home setting.
- **Community support** – We want to explore opportunities to strengthen support in our communities for adults with dementia to prevent needs from escalating, reducing the numbers of preventable admissions into hospitals or nursing care.
- **Home care** – We want to ensure that homecare services which support people to remain more independent for as long as possible are able to provide the right support to adults with dementia and more complex needs.
- **Extra care** – We will develop more extra care housing and support services as this model supports independence, flexibility and value for money.

# Our Local Context

## Older People

- ❑ In 2020, the population of Barnet is estimated to be 402,700, the largest of all the London boroughs with population growth expected to be 5% (about 20,600) over the next 5 years to 2024.
- ❑ The number of **older people** in Barnet currently is estimated to be 58,400. This figure expected to rise by **10%** to 64,500 over this period.
- ❑ There is a predicted **10% rise** in the number of **older unpaid carers** (aged 65+) over the next 5 years.
- ❑ Life expectancy for men in Barnet is **82.2 years** - significantly higher than the London average of **80.5 years**.
- ❑ For women life expectancy in the borough is **85.5 years** - also significantly higher than the London average of **84.3 years**.
- ❑ Despite longer life expectancy, on average, people in Barnet live 18 years in ill health.
- ❑ The number of people aged 65+ who are living alone is expected to increase by **11% (20,600 in 2024)**.
- ❑ For more information on the current and future health and care needs of Barnet, please refer to the [Joint Strategic Needs Assessment](#).
- ❑ Please see Barnet [Dementia Needs Assessment](#) for more information.

Tab function to link to commissioning priorities/ care group pages with link to commissioning inbox for feedback

# Our Local Context

## People with Learning disabilities and Autism

- ❑ There are 2,500 younger adults (aged 18-64) in Barnet with autistic spectrum conditions or disorders and this number is projected to rise over the next 15 years to 2,800.
- ❑ Dementia is more prevalent among people with learning disabilities. One in ten people with a learning disability develop **young onset** Alzheimer's disease between the age of 50 to 65.

## People with Mental Ill-Health

- ❑ Between 2018 and 2035, common mental disorders will increase by **14%** in Barnet adults (aged 18 – 64).
- ❑ Over the same period, the number of people with two or more psychiatric disorders is predicted to increase by **15%** and those with antisocial personality disorder by **18%** from 874 to 1,035.

## People with Dementia

- ❑ It is estimated that there are **4,266** people with dementia living in Barnet and by 2035 this figure is expected to increase to **7,407** - an increase of **74%**
- ❑ Older age groups are associated with higher dementia prevalence. The number of older Barnet residents with dementia will increase by **47%** between 2018 and 2030.

## People with Physical & Sensory Impairment

- ❑ The number of people under 65 with severe hearing loss is expected to increase by **25%** by 2035.
- ❑ For younger people with serious sight loss a similar increase of **25%** is expected by 2035.

Tab function to link to commissioning priorities/ care group pages with link to commissioning inbox for feedback

# Urgent Service Requirements

This webpage will be kept up to date with live/urgent requirements, with key contacts provided. It will include a ticker running across the screen highlighting the immediate service needs in the borough.

For example:

**IMMEDIATE NEEDS: ADDITIONAL NURSING CARE PLACES BY  
31/03/20**

**Care workers for services in Edgware and Golders Green areas**

**Gujarati speaking care workers in North Finchley area**

**If you can assist please contact: Brokerage team at  
[brokerage.team@barnet.gov.uk](mailto:brokerage.team@barnet.gov.uk)**

# New and upcoming procurement opportunities

- Barnet Council uses an eSourcing Portal available at [www.barnetsourcing.co.uk](http://www.barnetsourcing.co.uk)
- Suppliers are encouraged to sign up by registering to hear about current and forthcoming procurement opportunities. The eSourcing Portal also contains details of all past and current sourcing activities.
- Here you will find information such as prior information notices, market engagement event adverts, and tender opportunities for council services. On registering, you can tailor your interests in order to receive auto-notifications when the Council is procuring services relevant to what you can deliver.
- We will open our Approved Provider List for accommodation and support annually and will be considering new models of accommodation and support that promote recovery and progression led enablement.
- We will re-open our Approved Provider Lists annually to provide opportunities for innovation and new ideas.

If you would like further information on the procurement process please contact:

[procurement@barnet.gov.uk](mailto:procurement@barnet.gov.uk)

# New and upcoming procurement opportunities

Upcoming opportunities	
2019-2020	Homecare older people (Q3)
	Healthwatch (Q3)
	Re-opening Approved Provider List for accommodation and support (Q4)
Future Years	Older people Community equipment Wellbeing day services older people Prevention Community advice and signposting Care Act advocacy Mental health enablement Mental health community rehabilitation Specialist dementia enablement support Wellbeing day services for people with learning disabilities and autism
	Procurement Forward Plan ( <a href="#">LINK</a> )

# People with Learning Disabilities and Autism (1)



## Understanding our population and predicted changes

- People with learning disabilities are living longer and with increasingly complex health conditions, including dementia. As people's needs increase we have an ever increasing focus on looking for ways to meet these needs in innovative and cost effective ways. There continues to be an increase in the number of people diagnosed with autism. However there are not enough autism specific services in the borough.
- Most autism services will be commissioned by health and education services. ASC is most interested in services for people with LD and autism/MH and autism/complex needs and autism.
- As parents / carers / family members in their caring role continue to age, their ability to provide care and support for relatives with support needs is reduced. There is a need for other community services to step in and provide greater levels of support
- We have a cohort of aspirational and ambitious young people whom we want to be supported to fulfil their aspirations, for example, paid employment, volunteering and participating in community activities
- **In terms of wider context**, the NHS Long Term Plan sets out a focus on improving services for people with learning disabilities and autism. Commitments include increasing access to support for children and young people with an autism diagnosis, developing new models of care to provide care closer to home and investing in intensive, crisis and forensic

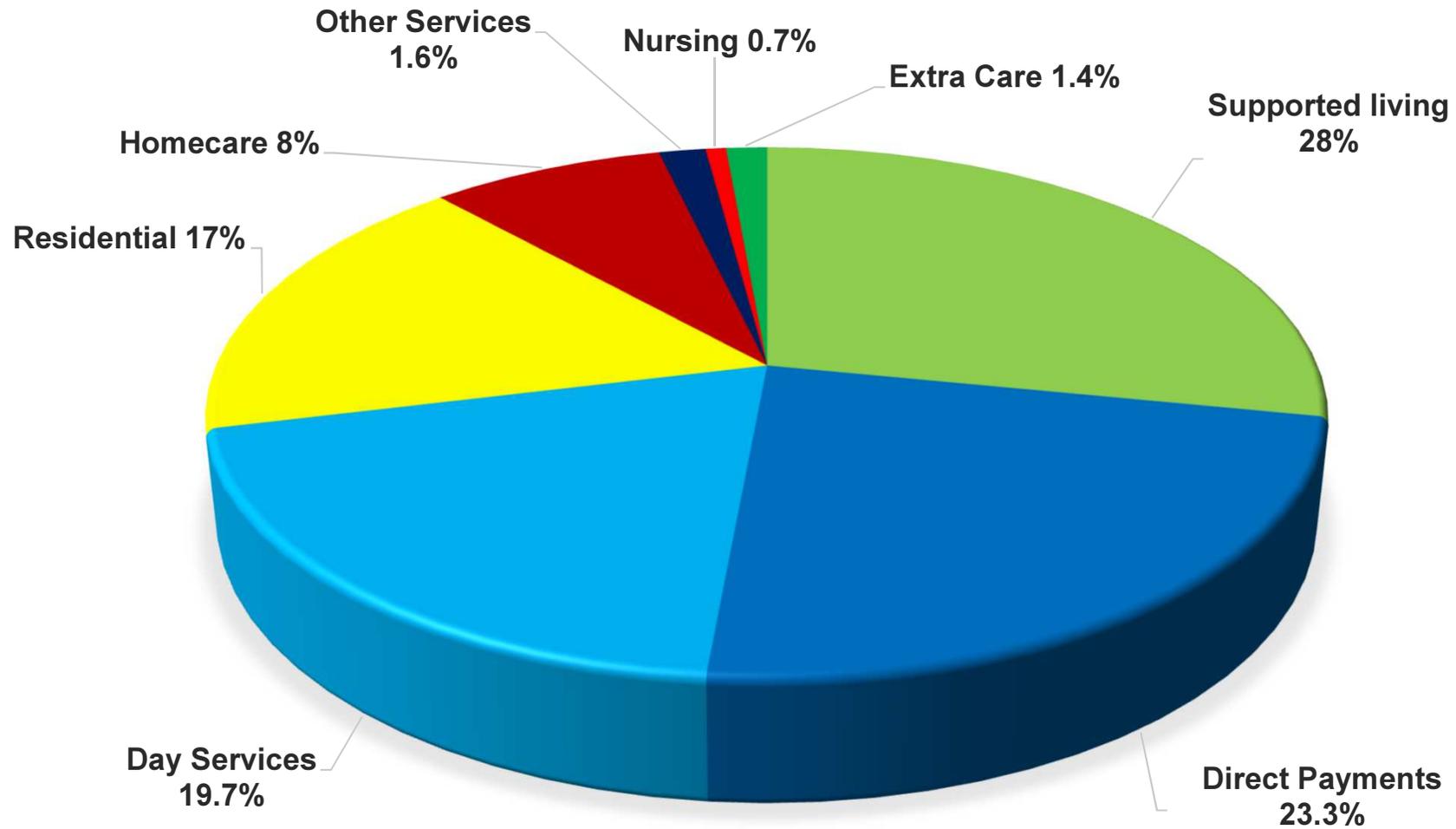
### Facts and Figures: Learning Disabilities

- There are an estimated 6,100 adults with a learning disability in the borough under 65 years and 1,176 older people aged 65+ a total of 7,276 adults in the borough. 84% of people with a learning disability in Barnet are aged under 65 years
- Based on national estimates there were 1,554 adults in Barnet with moderate to severe learning disabilities
- Increasing life expectancy means that more PWLD and people with complex needs are expected to access adult social care in the future
- Between 2020 and 2035, the predicted number of adults in Barnet with moderate to severe learning disabilities is estimated to increase by 20% from 1,554 to 1,858
- **A needs assessment of our population of people with learning disabilities** will be undertaken in early 2020 to inform future planning

### Facts and Figures: Autism

- In 2019, there are an estimated 2,488 younger adults (aged 18-64) with autism spectrum disorder (ASD) in Barnet, which is the 2nd highest prevalence of all the London boroughs. Forecasts indicate that the number of young adults with autism will increase by 3.6%, by 2023
- In 2019, there are an estimated 524 older people (aged 65+) with ASD in Barnet, which is the 2nd highest number of all the London boroughs. This is predicted to increase by 11.5% by 2023.
- In Barnet, there were 122 autistic people who were social care eligible in 2018.
- In 2018, 87.7% of autistic people with learning disabilities were eligible for social care
- A full autism needs assessment is currently underway which will help to inform our review of our local action plan / strategy

# People with Learning Disabilities and Autism Purchased services\* (2)



\*Snapshot of data taken on 29<sup>th</sup> October 2019

# People with Learning Disabilities and Autism (3)



What we have now	What we need	How can you work with us?
<p>We have a good range of providers of supported accommodation appointed to our Approved Provider List. We have providers who have committed to our strategic vision (a wider range of Accommodation and Support services with good outcomes for service users - supporting them to progress towards independent living through integrated support plans and clear move-on pathways).</p>	<p>We need more providers delivering employment support and day opportunities.</p> <p>More skilled and experienced providers who can work with us to develop new models of accommodation and support.</p> <p>More providers of supported living who will work with people who require lower levels of support, between 4 and 21 hours per week.</p> <p>More providers which have a focus on reducing dependence and who are proactive in identifying opportunities to enable individuals to acquire new skills and 'Progress' towards living more independently.</p>	<p>If you are already a provider on our Approved Provider List and are interested in developing new accommodation and support within the borough we want to work with you to develop it in line with presenting demand.</p> <p>Barnet will be re-opening our Approved Provider List for accommodation and support 2020. If you are interested in joining, you can sign-up to our <a href="#">procurement portal</a> to be alerted to upcoming opportunities.</p> <p>If you are a provider on our Approved Provider List we would like you to:-</p> <ul style="list-style-type: none"> <li>✓ proactively engage with requests for support; responding within 24 hours to referrals</li> <li>✓ when successful, complete assessments within 72 hours of being informed</li> <li>✓ consider appropriate staffing models which are sustainable, can support a range of needs, are enablement and recovery focused and support people to access community resources and achieve the outcomes they want</li> <li>✓ develop and deliver models of care for complex and challenging behaviours which enable people to improve and maintain independence and wellbeing</li> <li>✓ contact us if you are supporting an individual and believe they are ready to step down from the support they are currently receiving</li> <li>✓ contact us if you have concerns about an individual you are supporting to prevent placement breakdown and escalation of need</li> </ul>

# People with Learning Disabilities and Autism (4)



What we have now	What we need	How can you work with us?
<p>We have a good range of providers of supported accommodation appointed to our Approved Provider List . We have providers who have committed to our strategic vision (a wider range of Accommodation and Support services with good outcomes for service users - supporting them to progress towards independent living through integrated support plans and clear move-on pathways).</p>	<p>We have few providers delivering employment support and day opportunities.</p> <p>More skilled and experienced providers who can work with us to develop new models of accommodation and support.</p> <p>More providers of supported living who will work with people who require lower levels of support, between 4 and 21 hours per week.</p> <p>Providers who have a focus on reducing dependence and who are proactive in identifying opportunities to enable individuals to acquire new skills and 'Progress' towards living more independently.</p>	<p>If you are already a provider on our Approved Provider List and are interested in developing new accommodation and support within the borough we want to work with you to develop it in line with presenting demand.</p> <p>Barnet will be re-opening our Approved Provider List for accommodation and support in early 2020. If you are interested in joining, you can sign-up to our <a href="#">procurement portal</a> to be alerted to upcoming opportunities.</p> <p>If you are a provider on our Approved Provider List we would like you to:-</p> <ul style="list-style-type: none"> <li>✓ proactively engage with requests for support; responding within 24 hours to referrals</li> <li>✓ when successful, complete assessments within 72 hours of being informed</li> <li>✓ consider appropriate staffing models which are sustainable, can support a range of needs, are enablement and recovery focused and support people to access community resources and achieve the outcome they want</li> <li>✓ develop and deliver models of care for complex and challenging behaviours which enable people to improve and maintain independence and wellbeing</li> <li>✓ contact us if you are supporting an individual and believe they are ready to step down from the support they are currently receiving</li> <li>✓ contact us if you have concerns about an individual you are supporting to prevent placement breakdown and escalation of need</li> </ul>

# People with Learning Disabilities and Autism (5)



What we have now	What we need	How can you work with us?
<p>We have pro-active family and carer support in the borough and we continue to develop and invest in services which help people maintain their caring role.</p>	<p>Providers that will work with young people 16+ (planning).</p> <p>More autism specific services including respite.</p>	<p>We are reviewing the range of respite available to people with learning disabilities and older people. We want to hear from you.</p> <p>If you are planning to develop your services to give different respite options particularly for younger people.</p> <p>We want to work with our leisure providers to develop further opportunities as well as improving and modernising existing respite provision.</p>
<p>We are working closely with health services in North Central London as autism and ADHD diagnostic and treatment services are reviewed particularly.</p>	<p>A better pathway for adults with autism that can support people either with or waiting for a diagnosis to access information, advice and assistance.</p>	<p>Work in partnership with joint commissioning on the plans for local advice and support services that are being developed in 2020</p> <p>Participate in the review of our autism action plan.</p>
<p>We work with providers of high quality residential care services for people with learning disabilities.</p>	<p>Whilst we have good provision of residential placement services, many residential placements are out of borough, and we would like to bring individuals back to the borough where appropriate to their needs..</p> <p>There are still 187 (25% of people we support with learning disabilities) in residential/nursing care, often out of area.</p>	<p>As we review placements to confirm whether an out of borough placement remains the best option for individuals, we want to work with providers that will develop new services or reconfigure current services to better meet needs.</p> <p>This includes additional enablement services for individual support plans to ensure progression for people.</p>

# People with Learning Disabilities and Autism (6)



What we have now	What we need	How can you work with us?
<p>We are working more closely with mental health services to develop crisis pathways</p>	<p>We need skilled providers who can bring their experience to develop a clear and robust crisis pathway - working with mental health services.</p>	<p>Work with us to increase CrashPad /Home-instead* availability – including 'in-reach' and close working with existing services. Approved Provider List (APL)</p> <p>* CrashPad/ Home-instead services to prevent and minimise the risk of crisis within an individual's life by providing either emergency accommodation (Crash Pad) or extra care and support within their own home.</p>
<p>We have some good mainstream and generic services that are supporting people with LD and Autism and dementia.</p>	<p>We need more care and support services with staff trained, experienced and confident working with people with LD who also have autism or dementia.</p>	<p>Participate in training and support offered by our specialist teams. Help us to design, develop and further improve our training to make our offer easier to access for all staff. For more information please contact <a href="mailto:asc.training@barnet.gov.uk">asc.training@barnet.gov.uk</a>.</p>

# People with Physical and Sensory Impairment (1)



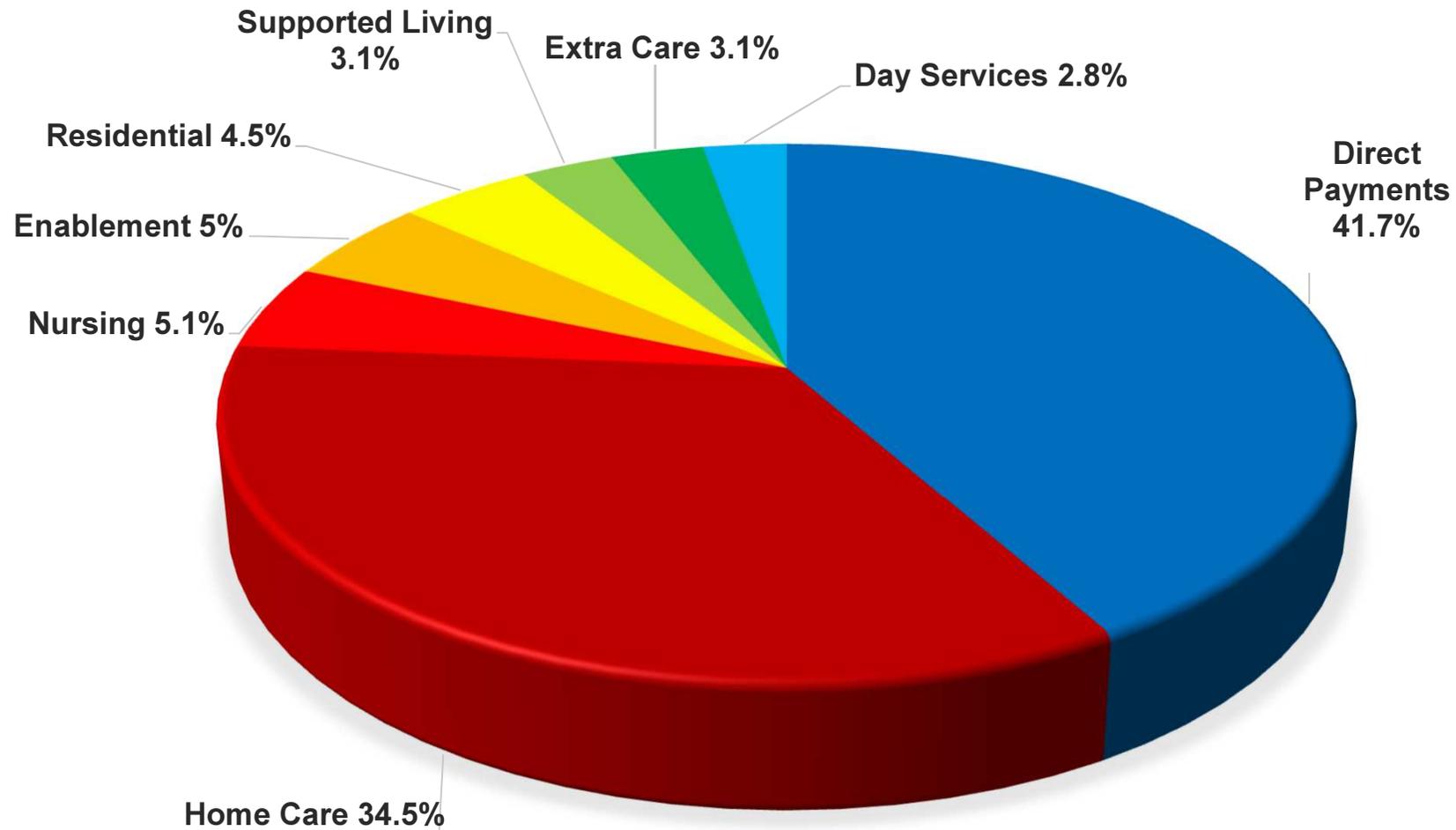
## Understanding our population and predicted changes

- There are an increasing number of people living with physical and sensory impairments. Diabetes is closely linked with a number of conditions that can impair vision and the predicted increase in diabetes in Barnet is likely to be one of the main causes of the increase in people living with sight impairment.
- We are working with voluntary sector providers to increase opportunities to provide targeted preventative advice and guidance for people with sensory impairments.

## Facts and Figures: Physical and Sensory Impairment

- The number of adults in Barnet aged 18-64 with impaired mobility is predicted to increase from 12,405 to 14,506 by 2035, an increase of 17%.
- Whilst there are small numbers of people with serious visual impairments under the age of 64, this increases sharply with age - 5,071 people over 65 have a moderate or severe visual impairment. This figure is predicted to increase by 50% to 7,712 by 2035.
- This includes 1,747 people with a registerable eye condition – with a significant increases of 57% by 2035 to 2,752
- The number of adults with diabetes is predicted to increase by 34% by 2035
- National estimates predict a significant increase in people with a severe hearing loss from 6234 to 9619 over the next 15 years, a 54% increase.
- A more detailed needs assessment will be undertaken in 2020/21 to inform future planning.

# People with Physical and Sensory Impairment Purchased services\* (2)



\*Snapshot of data taken on 29<sup>th</sup> October 2019

# People with Physical and Sensory Impairment (3)



What we have now	What we need	How can you work with us?
<p>We have a small number of high quality supported living and residential services specifically designed to meet the needs of people with physical and sensory impairments</p>	<p>Services that can make adjustments and provide accessible services for people with physical and sensory impairments.</p> <p>More skilled and experienced providers who can work with us to develop new models of accommodation and support.</p>	<p>Work with us to improve accessibility of our commissioned services and to increase the understanding of local need.</p> <p>Providers who have a focus on reducing dependence and who are proactive in identifying opportunities to enable individuals to acquire new skills and progress towards living more independently.</p>

Further needs analysis and planning is currently underway and will be available in 2020/2021

# Older People (1)

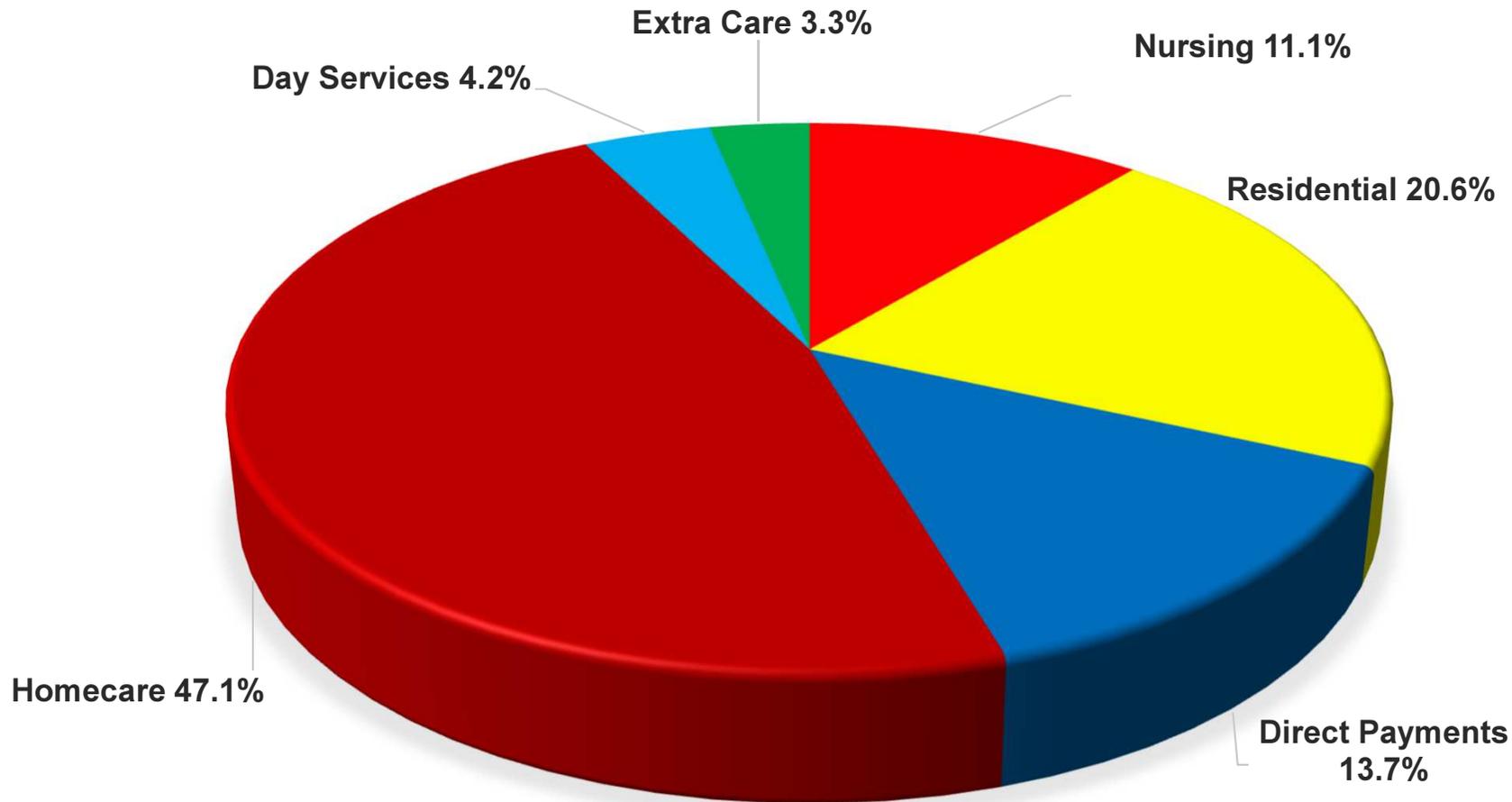
## Understanding Our Population and Predicted Changes

- An increasing older people population
- An increasing population of people living with dementia
- People living longer, with more complex needs and more long term conditions
- An on-going increase in the numbers of frailer people requiring more complex/nursing care

## Facts and Figures: Older People

- 34% (£32.1m) of the Adult Social Care budget was allocated to supporting older people (including dementia) in 2018/19
- The number of older adults in Barnet is expected to rise by 10% (about 5,500) by 2023.
- The number of people aged 65+ who are living alone is expected to increase by 11% (20,600 in 2023).
- Increases in various long-term conditions are projected for older people in the borough. Between 2018 and 2030, the following increases are predicted for older Barnet residents (aged 65+):
  - dementia (47%), diabetes (37%), depression (36%), long term conditions associated with stroke (40%) and limiting long term illness that affects daily activities a lot (41%)
- Barnet will experience one of the largest increases in older residents of all London boroughs over the next five to ten years, and the number of people with dementia is forecast to increase 1.5 times faster than other London locations
- 12,240 older people (aged 65+) registered with a Barnet GP have one or more long term condition (i.e. a long term condition which limits their activities a lot)
- In North London, there are more residential beds and proportionately fewer nursing beds than the London average. From January 2016 to October 2018 beds in older adult nursing homes in Barnet have reduced from 1131 to 973 beds

# Older People Purchased services\* (2)



\*Snapshot of data taken on 29<sup>th</sup> October 2019

# Older People (3)



What we have now	What we need	How can you work with us?
<p>We have a broad range of care homes in Barnet especially as Barnet has the highest number of registered care home places for the over 65s of any London borough. Local care homes work effectively with the council to share good practice and improved services.</p>	<p>There is a gap in nursing care provision in Barnet and we want to work with you to look at opportunities to re-designate beds in dual registered schemes or opportunities to re-register residential homes to provide nursing care in order to increase the number of nursing beds available to residents in borough.</p>	<p><u>Nursing care</u>            If you are a provider in Barnet currently providing a mix of residential and nursing beds we would like to work with you to increase the number of nursing care beds available to Barnet residents.</p> <p>If you are currently a nursing care provider in Barnet who we spot purchase beds from, we would like to work with you to identify opportunities for Barnet to enter into block contracts with you at a sustainable price.</p> <p>If you are willing to invest in and develop nursing home capacity within the borough, particularly for people with more complex needs e.g. dementia, physical disability or mental ill health. We would like to look at partnership opportunities and access arrangements to meet growing demand.</p> <p>We want to work with providers specifically about nursing recruitment and retention, as well as innovation and best practice in nursing care.</p>
<p>We currently purchase residential and nursing care through a mixture of block contracts and spot purchasing arrangements.</p>	<p>The biggest challenge to addressing the shortfall in nursing care places is the significant gap in the nursing workforce.</p>	<p><u>Residential care</u>            If you are a residential provider in borough currently providing support to Barnet residents, we want to work with you to support workforce training, where necessary, to ensure staff are equipped with the right skills to effectively support residents with dementia and complex needs and reduce inappropriate hospital admissions.</p> <p><u>Nursing care</u>            We are working with North Central London partners on workforce and maintain strong links with local, regional and national workforce initiatives focusing on the health and care system. We particularly want to work with you on nursing</p>

# Older People (4)

What we have now	What we need	How can you work with us?
<p>We have worked in partnership with <a href="#">The Barnet Group</a> to develop a dementia friendly Extra Care Housing Scheme in Mill Hill with 53 flats. The scheme opened in January 2019 and is now fully occupied.</p> <p>We are working with The Barnet Group to develop a further two extra care schemes: a 50 unit scheme in Burnt Oak due for completion in Autumn 2022 and a 75 unit extra care scheme on the Fosters estate in Summer 2023.</p> <p>We currently have four extra care schemes in borough and a number of sheltered housing schemes with overnight care services (sheltered plus).</p>	<p>There is a need to develop new models of accommodation and support which can meet the needs of both people with health and social care needs and their carers appropriately.</p> <p>We want to work more closely with sheltered housing providers to develop and extend the sheltered plus model.</p> <p>We plan to continue to develop our housing options to support older people to be able to better plan for their future, to remain in their own homes and to remain independent.</p>	<p><u><a href="#">Extra Care Housing and Sheltered Care and Sheltered Plus</a></u></p> <p>With two more extra care developments in progress, we want to ensure a staggered approach to the development of further schemes. This will enable us to effectively manage demand and avoid providers holding high levels of vacancies.</p> <p>Talk to us about plans for additional extra care and assisted living developments in the private sector.</p> <p>If you are a sheltered housing landlord speak to us about Sheltered Plus.</p>
<p>We have an enablement service provided by The Barnet Group, which provides short-term support to individuals to maintain and improve their independence. This can be prior to, or following, discharge from hospital and can prevent readmission to hospital or permanent admission to residential care and nursing provision.</p>	<p>There is a need for more specialist home care support for specific health and social care needs to ensure that individuals and their carers can receive the right support at the right time (e.g. able to meet the specific language needs or with specific specialist training to meet the needs of the individual).</p>	<p><u><a href="#">Home care</a></u></p> <p>New contracts for homecare will commence from August 2020; the list will subsequently reopen to new providers bi-annually, or more frequently as required.</p> <p>If you are interested in providing homecare and not already on our Approved Provider List, please sign-up to our <a href="#">procurement portal</a> and you will be alerted to opportunities to bid.</p>
<p>We have a strong assistive technology offer to enable people living independently for longer in their own home.</p>	<p>Support needs to be offered earlier to friends and family in a caring role, to ensure that they can maintain their own health and wellbeing and prevent crises from occurring.</p>	<p>We are interested in hearing from providers who have innovative solutions to supporting people in their caring role.</p>

# People with Mental Ill-Health (1)



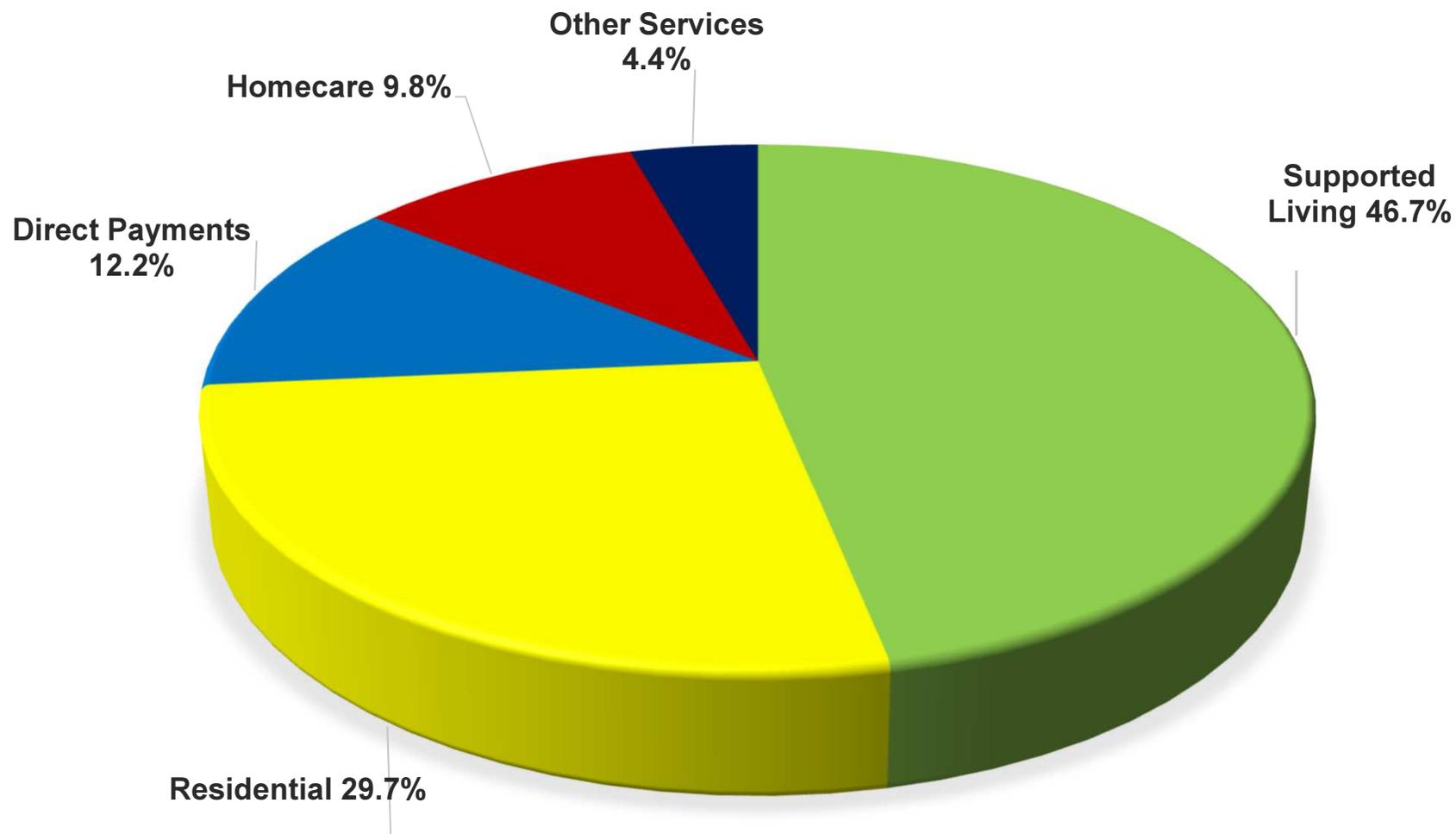
## Understanding our population and predicted changes

- Adult social care is committed to working alongside people to maximise their mental wellbeing and health – we want to work with people with mental ill health to manage their needs as independently as possible and be in control of their lives.
- Within Barnet there is a higher rate of common mental illness than our neighbouring boroughs in North Central London. 42,184 people, 10.5% of the population of Barnet is estimated to have a common mental illness, such as types of depression and anxiety, and obsessive compulsive disorder.
- Between 2018 and 2030 there is also a predicted increase in depression in older Barnet residents (aged 65+) of 36%.
- People are living longer with complex mental health needs.
- The proportion of adults living in Barnet who are in contact with secondary mental health services and in employment is significantly lower than the England average (between March 2017 and March 2018).

## Facts and Figures: Mental Health

- 5,944 people aged 18 – 64 years are predicted to have a borderline personality disorder and it is predicted that this will increase to 6,424 by 2035.
- 8,322 people aged 18-64 are predicted to have an anti-social personality disorder, predicted to rise to 9,196 by 2035.
- 1,735 people aged 18-64 are predicted to have psychotic disorder.
- 17,846 people aged 18-64 are predicted to have two or more psychiatric disorders.
- 7% (£6.6m) of the Adult Social Care budget was allocated to supporting adults with mental ill health in 2018/19 (this does not include expenditure on adults with dementia).
- 385 people with mental health needs receive support directly through Adult Social Care to support them to remain independent and maximise their wellbeing.

# People with Mental Ill-Health Purchased services\* (2)



\*Snapshot of data taken on 29<sup>th</sup> October 2019

# People with Mental Ill-Health (3)



What we have now	What we need	How can you work with us?
<p>We have a good range of accommodation and support providers to support adults with low/moderate and moderate/severe mental health needs appointed to our Approved Provider List.</p>	<p>More providers of supported living who will work with people who require lower levels of support, between 4 and 21 hours per week.</p> <p>More providers who are able to provide supported accommodation in Barnet which appropriately meets the needs of adults with complex mental health needs (e.g. forensic history or particularly challenging behaviours) that focus on progression, recovery and move-on, complexity and behaviours that challenge.</p> <p>To develop more interventions for people experiencing mental health crises (e.g. CrashPad/ respite centres/crisis cafés) to prevent avoidable admissions into acute settings and help people experiencing mental health crises to have access to different forms of support early, which prevent their needs escalating.</p> <p>Providers that will work with young people 16+ on transition planning, progression and recovery.</p> <p>More skilled and experienced providers who can work with us to develop new models of accommodation and support that are recovery and progression focused.</p>	<p>If you are already a provider on our approved provider list and are interested in developing new accommodation and support within the borough, we want to work with you to develop it in line with presenting demand.</p> <p>Barnet will be re-opening our Approved Provider List for accommodation and support in early 2020. If you are interested in joining, you can sign-up to our <a href="#">procurement portal</a> to be alerted to upcoming opportunities.</p> <p>If you are a provider on our Approved Provider List we would like you to:-</p> <ul style="list-style-type: none"> <li>✓ proactively engage with requests for support; responding within 24 hours to referrals</li> <li>✓ When successful, complete assessments within 24 hours of being informed</li> <li>✓ consider appropriate staffing models which are sustainable, can support a range of needs, are enablement and recovery focused and support people to access community resources and achieve the outcome they want</li> <li>✓ develop and deliver models of care for complex and challenging behaviours which are enablement and recovery focused; support people to step down from more intensive support and be enabled to improve and maintain independence and wellbeing</li> <li>✓ contact us if you are supporting an individual and believe they are ready to step down from the support they are currently receiving</li> <li>✓ contact us if you have concerns about an individual you are supporting to prevent placement breakdown and escalation of need</li> </ul>

# People with Mental Ill-Health (4)



What we have now	What we need	How can you work with us?
We have a range of providers delivering employment support to adults with mental ill health.	To continue to expand and develop the range of employment support options we have in place particularly for those with complex mental health needs and learning disabilities and or autism.	We would like you to let us know about support that you are delivering and engage with us to diversify the current offer and ensure that employment support is available in a range of settings and easily accessible for people.
We have a strong assistive technology offer.	To continue to promote and embed assistive technology into a range of settings to enable people to maintain and maximise their independence.	If you are a provider on our Approved Provider List we would like you to consider how you could utilise assistive technology to improve support for those you work with to improve outcomes.
We work with providers who have committed to our strategic vision to deliver strengths-based support (enabling, working alongside people, promoting independence and wellbeing).	More care and support services that have staff trained and experienced and are confident working with people with mental ill health in a strengths-based way.	We want you to contact us to find out more about strengths-based approaches and training available.
We have good support for carers of adults with mental ill health.	To continue to develop support for carers that is easily accessible and increase support available outside of working hours.	We want you to work in partnership with us to:- <ul style="list-style-type: none"> <li>• Promote support for carers</li> <li>• Develop more support for carers of people with mental ill health which will help them to maintain their health and wellbeing and support them to be able to continue caring for their friends and families</li> </ul>

# People with Dementia (1)

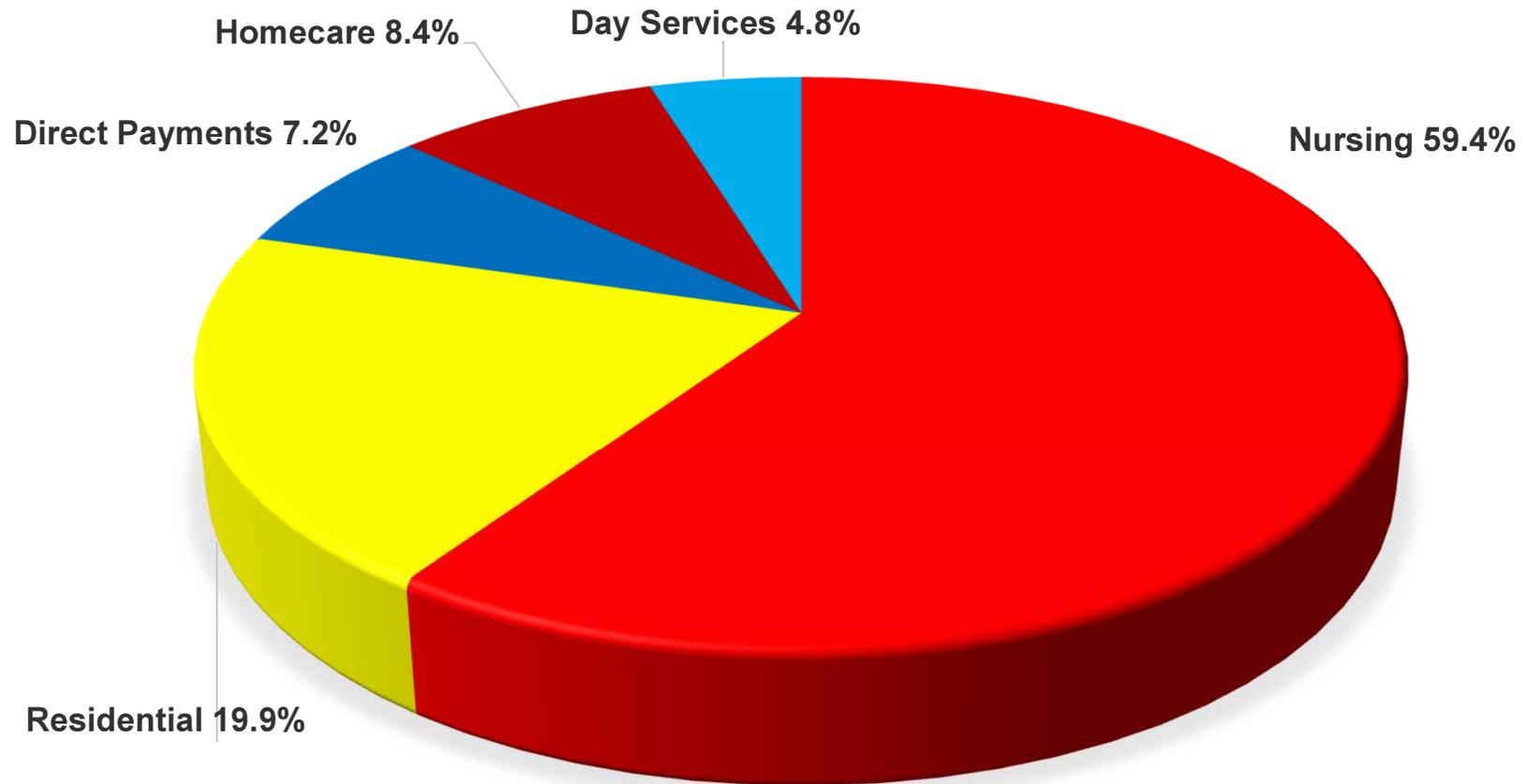
## Understanding our population and predicted changes

- Adult social care is committed to working alongside people to promote their independence and maximise their wellbeing– we want to work with people with dementia and their carers to live a high quality of life and continue to achieve the outcomes they want
- Barnet has a large demographic of older people and currently there are 4,266 people aged over 65+ estimated to have dementia in Barnet and this is set to increase to 7,407 by 2035 (a 74% increase)
- The estimated percentage of older people living with dementia in Barnet who have a formal diagnosis is 73%.
- The number of emergency admissions to hospital, which include a reference to dementia, are significantly higher in Barnet than the national average.
- It is estimated that 70% of all care home residents in Barnet have dementia

## Facts and Figures: Dementia

- The cohort of people with young-onset dementia is small, but their needs are complex.
- Currently the number of people with young onset dementia in Barnet is projected to increase from 91 in 2018 to 119 by 2035 (a 31% increase)
- The 50-59 age group accounts for largest proportion of adults with young onset dementia in Barnet
- Barnet had the 5th highest recorded prevalence of late onset dementia of all London boroughs. In 2017, there were 2,679 people (age 65+) recorded on Barnet GP practice disease registers, of which 593 were newly diagnosed
- People with learning disability are five times more likely to develop dementia compared to general population and one in ten people with a learning disability develop young onset Alzheimer's disease between the age of 50 to 65

# People with Dementia Purchased services\* (2)



\*Snapshot of data taken on 29<sup>th</sup> October 2019

# People with Dementia (3)

What we have now	What we need	How can you work with us?
<p>We have a good range of extra care and sheltered housing provision for people, some of which has been developed with a dementia friendly focus.</p>	<p>More skilled and experienced providers are needed who can work with us to develop new models of accommodation and support to ensure that there is sufficient and diverse housing and home care provision to meet the needs of adults with dementia appropriately.</p>	<p>We are interested in ensuring that we continue to develop our housing options to support residents with dementia to remain in their communities and better plan for their future.</p> <p>With two more extra care developments in the pipeline, we want to ensure a staggered approach to the development of further schemes. This will enable us to effectively manage demand and avoid providers holding high levels of vacancies.</p>
<p>We have a wide range of providers delivering home care support to adults with dementia.</p>	<p>There is a need for more specialist home care support for adults with dementia with complex needs.</p> <p>We are keen to work with providers who are strengths-based and work in an enabling way with people to deliver good outcomes.</p>	<p>We will be going out to tender for a qualified provider list for home care services in November 2019; the list will be reopened to new providers bi-annually, or more frequently as required.</p> <p>If you are interested in providing specialist homecare for people with dementia and not already on our Approved Provider List, please sign-up to our <a href="#">procurement portal</a> and you will be alerted to opportunities to bid.</p>
<p>We have a strong assistive technology offer.</p>	<p>To continue to promote and embed assistive technology into a range of settings to enable people to maintain and maximise their independence.</p>	<p>If you are a provider of care in the borough we would like you to consider how you could utilise assistive technology to improve support for those you work to improve outcomes and promote people's independence and wellbeing.</p>
<p>We have good support for carers of adults with dementia.</p>	<p>More assertive outreach support is required to help people with dementia and their carers to maintain and maximise their independence.</p>	<p>To work with us in partnership to develop new models of assertive outreach support for people with dementia and their carers.</p>

# People with Dementia (4)



What we have now	What we need	How can you work with us?
<p>We have a range of dementia focussed care homes who work well with the council to support people with dementia, including commitment to shared training programmes</p>	<p>More local nursing care to support people with dementia and people with dementia with complex nursing needs</p>	<p>If you are a provider in Barnet currently providing a mix of residential and nursing beds for people with dementia, we would like to work with you to explore opportunities to increase the number of nursing care beds you have</p> <p>If you are currently a nursing care provider in Barnet who we spot purchase beds from, we would like to work with you to identify opportunities for Barnet to enter into block contracts with you at a sustainable price for people with dementia.</p> <p>If you are willing to invest in and develop nursing home capacity within the borough, particularly for people with dementia who have more complex needs, then we would like to create partnership opportunities and access arrangements to meet growing demand.</p>
<p>We have an integrated diagnosis pathway for adults with dementia with our dementia community support service and a broad range of dementia community support.</p>	<p>Some areas with relatively high prevalence of dementia do not host dementia support services such as Edgware, Friern Barnet and Hampstead Garden Suburb.</p> <p>More specialist post diagnostic support is needed.</p> <p>There is limited specialist support available for adults with young onset dementia and for adults with learning disabilities and dementia.</p>	<p>To work in partnership with us to develop more support in the borough for people post diagnosis specifically aimed at promoting people's independence and staying connected with their communities particularly in areas which are not currently hosting community support services.</p> <p>Develop more specialist support for adults with young onset dementia and adults with learning disabilities and dementia.</p>
<p>We work with providers who have committed to our strategic vision to deliver strengths-based support</p>	<p>Mainstream care and support services with staff trained, experienced and confident working with people with dementia in a strengths-based way.</p>	<p>We want you to contact us to find out more about strengths-based approaches and training available.</p>

# Ways to get involved: Training and Events

Please check this page for updates on calendar of events and forthcoming training opportunities.

Forums for market engagement / find out more information	Terms of reference	Frequency	Contact
Borough-wide Practice Development Forums Run on different areas (e.g. End of Life Care, Dementia etc) Themes are determined by feedback from providers, trends, or areas needing support	For peer support, sharing best practise, information point	Quarterly meetings	Care Quality Team at <a href="mailto:carequality@barnet.gov.uk">carequality@barnet.gov.uk</a>
Registered Managers Network Group - the group is chaired by registered managers and is further supported by Skills for Care	For peer support, sharing best practise, information point	Quarterly meetings	Care Quality Team at <a href="mailto:carequality@barnet.gov.uk">carequality@barnet.gov.uk</a>
The Barnet Voluntary Community Sector Forum	Finding information/local market intelligence/creative thinking/networking about what other providers are doing	Regular meetings	Prevention & Wellbeing Team <a href="mailto:PreventionandWellbeing@barnet.gov.uk">PreventionandWellbeing@barnet.gov.uk</a>
The Workforce Development Team offer training to internal and external staff members in the such areas including Safeguarding, Adults - Policy and Procedures, Provider Led Enquiries, Dysphagia Training and Emergency First Aid. Some of these courses are chargeable	We offer training courses to improve practice and deliver outstanding care to residents	Please refer to the <a href="#">Training Programme</a> to view course frequency	Workforce Development Team <a href="mailto:asc.training@barnet.gov.uk">asc.training@barnet.gov.uk</a>

# How to contact us



If you would like further information, please get in touch with Adults Joint Commissioning:

- **By e-mail:** [Adults.Commissioning@Barnet.gov.uk](mailto:Adults.Commissioning@Barnet.gov.uk)
- **By telephone:** 020 8359 3396
- **By post:** Adults Joint Commissioning  
London Borough of Barnet  
2 Bristol Ave  
London  
NW9 4EW